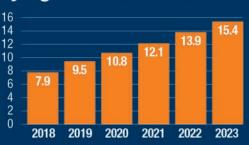
Running the Numbers

"Datapoints" is researched and written by Karen Brown

There's No Denying the DDoS Threat





what's interesting: As businesses flock to the Internet, so do the cyber-wolves. Distributed denial of service attacks — deliberate data request floods aimed at overloading a company or network's servers, with the goal of shutting down its operations — are on the rise, up 20.3% YoY in 2019, totaling 9.5 million incidents. Not surprisingly, Internet-dependent companies are investing in DDoS mitigation services, which is good news for B2B networking providers. But DDoS attacks also represent a huge threat for these network providers' own operations, forcing them to beef up their network security to keep the wolves at bay.

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What Streamers Want

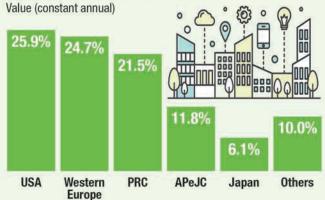
Importance of video streaming attributesTop 2 Box (out of 5 — extremely/very important)

Cost84%	Availability across devices58%
Ease of use81% Variety/availability	Resolution available (4k Ultra HD, HD)56%
of content	Skipping ads features52%
Streaming/playback quality77%	Ad-free48%
Speed (menu selection, loading content)	Content available for downloading/offline40%
Accessibility/search of	Menu recommendations38%
desired content71%	Content available live37%

what's Interesting: About 93% of U.S. consumers say they will either keep or increase their streaming services, so what's driving their decisions? Cost, ease-of-use and a big selection of titles, apparently. That sounds less like a domain for daring early adopters and more like a mainstream, commoditizing service category. Also of note is that 58% of streaming users want availability across devices, an indication they are even more willing to watch on a mobile screen rather than a living room TV. And they also are impatient, with 74% saying that speed of content loading is important. So OTT video is becoming like fast food: cheap, quick and easily digestible on the go.

Smart Cities Grow Smartly

Top region based on 2020 market share

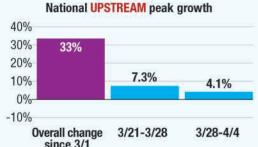


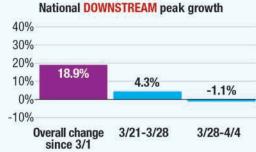
WHAT'S INTERESTING: Spending on smart city initiatives continues, projected to rise 18.9% and top \$124 billion worldwide by the end of this year — and about 25.9% of the opportunity will be in the U.S. It's big growth, but you might be better off thinking small, as about 70% of the opportunity lies with cities spending less than \$1 million annually on smart city technology. And even there, cities will be focusing on the basics such as utility monitoring, which represent about 33% of the opportunity compared to more flashy, video-centric applications such as public safety (18%) and intelligent traffic monitoring (14%).

URCE: IDC WORLDWIDE SMART CITIES SPENDING GLIDE — USE CASE FORECAST 2019H1

Broadband Survives COVID-19

Observed increase in peak consumer usage. Overall change in pre-COVID Internet usage since 3/1/20 compared to the weekly usage change.





WHAT'S INTERESTING: In many ways, our broadband networks appear to be more resilient than we are. Since March 1, U.S. cable broadband network usage has surged, up 18.9% downstream and 33% upstream as a majority of Americans found themselves under stay-at-home orders. Peak upstream hours appear to have shifted from late evening to late afternoon, as more Americans work from home. Nevertheless, cable provider backbone networks have shown few, if any signs of congestion. That's a good story for cable operators, reinforcing the value and sturdiness of their broadband networks. Looking ahead, cable operators may face financial exposure as some customers struggle to pay their service bills, but compared to other sectors, they are better inoculated against damage from the COVID-19 pandemic.